

## **CONSULTANT SERVICES AGREEMENT**

This AGREEMENT is made effective this 1<sup>st</sup> day of October, 2018, between **Daymark Energy Advisors (“Consultant”)**, whose address is 370 Main Street, Ste. 325, Worcester, MA 01608, and the **PUBLIC UTILITIES COMMISSION (the “Commission” or the “Purchasing Agency”)**, whose address is Suite 207, GCIC Building, 414 W. Soledad Avenue, Hagåtña, Guam 96910.

### **RECITALS**

**WHEREAS**, the Commission is empowered pursuant to Title 12, Guam Code Annotated, Chapter 12, to retain those professional services required by the Commission in the performance of its duties.

**WHEREAS**, the Commission has the authority pursuant to Title 12, Guam Code Annotated, Section 12103(a) to appoint a consultant who shall serve at the pleasure of the Commission, and whose duties and compensation shall be determined by the Commission.

**WHEREAS**, on May 1, 2018, and pursuant to the Guam Procurement Law codified at Title 5, Guam Code Annotated, the Commission, as Purchasing Agency, issued a Request for Proposals for Consultant Services (“RFP No. 001-FY18”).

**WHEREAS**, Consultant responded to RFP No. 001-FY18 and was determined by the head of the Purchasing Agency or a designee that the award of a contact under RFP No. 001-FY18 should be made to Consultant as being one of the most qualified offerors as determined by evaluating experience and other relevant factors.

**NOW THEREFORE**, the Commission and Consultant in consideration of the premises and the mutual covenants hereinafter set forth, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

### **SECTION ONE** **SCOPE OF SERVICES**

Consultant agrees to serve in the capacity as consultant to the Commission to fully and competently perform the following scope of services:

1. The Consultant has background in, and knowledge concerning, the operation of water and power utilities, including technical and engineering aspects of utility operations. Consultant is familiar with the regulatory process for utilities such as GWA and GPA, and has direct experience in advising public utility commission(s).
2. The Consultant has specific background in, and knowledge concerning, the rate setting process for public utilities and with matters related to regulatory

compliance; Consultant is familiar with rate setting, rate analysis, review of economic and financial data, review and analysis of bond financing, and possesses regulatory accounting skills.

3. The Consultant will provide the Commission with consultation services and advice regarding the above matters, and review and recommendations concerning existing rates, charges and costs of service. The Commission may also seek advice from the Consultant concerning the establishment and/or modification of rates, charges and costs of service.
4. The Consultant shall assist the Commission in reviewing, evaluating, and recommending actions to be taken by the Commission with regard to its regulatory oversight supervision of GWA and GPA. Specific tasks to be performed may include the following:
  - (a) act as a Consultant to the Commission for services related to the review of GWA/GPA financial records, accounting information, rate filings, and petition for contract review.
  - (b) as requested, to examine and review any documents or information related to GWA/GPA rate proceedings or other regulatory matters, including information submitted (“standard filing requirements”) in applications for change of rates; such review may include, but is not limited to, the following: GWA/GPA revenue requirements, income statements, operating expenses, operating income, interest, depreciation, other revenues and expenses, and net income; cash flow statements, forecasted results of operations, customer and sales data, revenue by customer class, internal labor costs, analysis of proposed bond issues and/or loan agreements, payment terms and schedules, and calculations of working capital.
  - (c) analyze such information or records of GWA/GPA and provide opinion(s) to the Commission; specifically, Consultant may be requested to carefully and closely scrutinize the figures and calculations presented by GWA or GPA, their accountants and/or consultants, and to determine whether the figures, calculations, schedules, or assumptions presented and relied upon are accurate and correct.
  - (d) verify the financial and accounting accuracy of any records or information submitted by GWA and/or GPA.
  - (e) determine whether such GWA and/or GPA accounting and financial records are submitted in accordance with applicable, and generally accepted, accounting and regulatory principles

and procedures, and, where applicable, with any required federal regulatory authority.

5. The Commission's Chief Administrative Law Judge [ALJ] shall be responsible for distribution of work assignments among Commission staff, including the Consultant, and assigning work projects to the Consultant. Prior to commencement of work upon any project, there shall be an agreed upon work order between the Consultant and the PUC which sets forth the contemplated scope of services for the project and an estimated cost. Consultant shall not retain any other outside consulting services for work projects without the approval of the Chief ALJ. The Chief ALJ shall also be responsible for any final decisions concerning scheduling of matters to be considered at PUC Meeting(s).
6. Consultant shall provide such other special services as requested by the Commission and the Commission may require other related tasks not specified above.

## **SECTION TWO** **CONTRACT TERM**

The term of this Contract shall commence upon the execution hereof and continue for one (1) year with four (4) options to extend for a period of one year each, not to exceed a total contract period of five (5) years with Commission approval. The initial term of the contract shall be for a period of one (1) year. Upon the expiration of the initial term, the contract shall automatically renew for an additional one (1) year term unless terminated by the PUC prior to the expiration of the initial term. The contract may be renewed annually, for additional one (1) year periods, but not to exceed a total contract term of five (5) years. The Commission is not obligated to renew the contract after the initial term or for any additional one (1) year periods and does not have to give reason(s) if the Commission elects not to renew. Whether to renew after the initial term, or for each additional one-year period thereafter, is at the sole discretion of the Commission. Any reference to year in this agreement shall mean a twelve-month period. This agreement may be terminated by either party upon 30 days written notice.

### **SECTION THREE** **COMPENSATION**

The Commission shall compensate Consultant according to its hourly rate schedule, attached hereto as “**Exhibit A,**” for actual time devoted to performing the above-enumerated services. The average hourly fee per each unique assignment from the GPUC will not exceed \$225 per hour but individual rates are as provided in “**Exhibit A**”. Prior to the commencement of each one-year contract term, the parties will discuss a possible increase in rates and negotiate in good faith. Consultant’s monthly billings shall not exceed the sum of \$20,000.00 per month without prior approval or subsequent ratification by the Certifying Officer of the Commission.

Consultant shall invoice the Commission for payments on a monthly basis and shall be required to provide a record of hours worked and the description of work. The Commission’s obligation for payment of consultant’s fees and costs shall be subject to the availability of funds for such payment.

The Commission and the Chief ALJ, on behalf of the Commission, will closely monitor the performance of work by the Consultant; the Commission has determined that it would not be practical to use any other type of contract to obtain the needed services. Consultant agrees that he shall not receive any of the benefits given full-time non-contractual employees of the Government of Guam.

### **SECTION FOUR** **REIMBURSEMENT OF EXPENSES**

The Commission shall reimburse Consultant for the following expenses if incurred on behalf of the Commission:

1. Travel, food, lodging, and other related traveling expenses, provided the prior approval of the Commission is obtained for such travel and provided further that reimbursement for such travel expenses shall be pursuant to the Commission’s policy and rates for per diem compensation. Should travel to Guam be required, business class airline travel will be approved for all consulting staff;

2. Whenever the Consultant finds it necessary to obtain any specialized services not normally retained by the Consultant, the Consultant and the Commission together shall determine first that the acquisition of such services by the Consultant will not circumvent the Guam Procurement Law. The determination shall be made by reviewing the scope of services needed for their degree of specialization and the purpose of the services. If the Guam Procurement Law will be circumvented, then acquisition must be undertaken by the Commission. However, in the case of specialized services related to litigation, the Consultant may contract directly for such services, upon written approval by the Commission, except for legal services which must always be procured by the Commission. The costs and fees associated with the specialized services may at the

Commission's election, be paid directly to such specialists or to Consultant as reimbursement;

3. Long distance telephone calls, messenger and delivery fees, postage, photocopying, parking, and other similar items customarily paid for by clients.

4. Any other expenses provided that the prior approval of the Commission has been obtained; and

5. Any other expenses that although the prior approval of the Commission was not obtained, the Commission determines to have been beneficial and justified.

Consultant shall provide vouchers and receipts, together with a brief explanation of such expenses that it has incurred for the benefit of the Commission.

#### **SECTION FIVE** **COMPLIANCE WITH LAWS AND REGULATIONS**

In performing the work provided for herein, Consultant agrees to fully comply with any and all applicable laws, rules, and regulations adopted or promulgated by any governmental agency or regulatory body, both territorial and federal. Consultant assumes fully responsibility for the payment of all contributions, payroll taxes, or assessments, territorial or federal, and further agrees to meet all requirements that may be specified under regulations of administrative officials or bodies charged with enforcement of any territory or federal laws on this subject.

#### **SECTION SIX** **ACCESS TO RECORDS**

Consultant shall maintain all books, documents, papers, accounting records, and other evidence concerning the expenses and costs incurred by Consultant's performance and shall make such material available to the Commission or its designee(s) for inspection and copying upon request during the term of this Agreement.

#### **SECTION SEVEN** **FINAL PAYMENT AND RELEASE OF CLAIMS**

Final payment shall be made upon satisfactory delivery and acceptance of all services as herein specified and performed under this agreement. Prior to final payment, as a condition precedent thereto, Consultant shall execute and deliver to the Commission a release, in a form approved by the Commission, of claims against the Commission arising under by virtue of this agreement.

## **SECTION EIGHT** **INDEPENDENT AGENT**

For the purpose of the Government Claims Act, Public Law 17-29, the Consultant shall not be considered an agent of the Commission with respect to any acts performed by it in connection with the discharge of the duties of this contract. There shall be no employee benefits provided under this contract, such as health or life insurance, retirement benefits, vacation leave or sick leave, and there shall be no withholding of taxes by the Commission. Consultant contracts herein with Commission as an independent contractor and is neither an employee nor an agent of the Commission for the purpose of performing the services hereunder. The Commission therefore assumes no responsibility of liability for the acts of Consultant which are performed in its independent and professional capacity.

## **SECTION NINE** **RESPONSIBILITY OF CONSULTANT**

Consultant shall be responsible for the professional and technical accuracy of all work and materials furnished under this contract. Consultant shall, without additional cost to the Commission, correct or revise all errors or deficiencies in his/her work. The Commission's review, approval, acceptance of, and payment of fees for services required under this contract, shall not be construed to operate as a waiver of any rights under this contract or of any cause of action arising out of Consultant's failure to the Commission for all costs of any kind which may be incurred by the Commission as a result of Consultant's negligent performance of any of the services performed under this contract.

## **SECTION TEN** **ASSIGNMENT OF AGREEMENT**

Consultant may not assign this agreement, or any sum becoming due under the provisions of this Agreement without the prior written consent of the Commission.

## **SECTION ELEVEN** **GENERAL COMPLIANCE WITH LAWS**

Consultant shall be required to comply with all Federal and Territorial laws and ordinances applicable to this work. Consultant has provided the Commission with a copy of its current business license.

## **SECTION TWELVE** **ACCESS TO RECORDS AND OTHER REVIEW**

Consultant, including his subcontractors, if any, shall maintain all books, documents, papers, accounting records and other evidence operating to costs incurred and to make such materials available at their respective offices at all reasonable times during the contract period and for three (3) years from the date of the final payment under the

contract, for inspection by the Commission. Each subcontract by Consultant pursuant to this Agreement shall include a provision containing the conditions of this Section.

### **SECTION THIRTEEN OWNERSHIP OF DOCUMENTS**

All briefs, memoranda and other incidental work of Consultant or materials furnished hereunder shall be and remain the property of the Commission including all publication rights and copyright interests and may be used by the Commission without any additional costs to the Commission.

### **SECTION FOURTEEN INDEMNITY**

Consultant agrees to save and hold harmless the Commission, its officers, agents, representatives, successors and assigns and other governmental agencies from and all suits or actions of every nature and kind, which may be brought from or on account of any injury, death, or damage arising or growing out of the acts or omissions of the Consultant, its officers, agents, servants or employees under this Agreement. Without limiting the generality of the forgoing, in no event shall either Party have any liability for any consequential damages.

### **SECTION FIFTEEN CHANGES IN SCOPE OF WORK AND SERVICES**

#### **15.1 Commission Initiated**

The Commission may, at any time, by written order, make changes to general scope of this contract in the services to be performed. Consultant shall not make any changes to the general scope without the written approval of the Commission.

If such changes cause an increase or decrease in the Consultant's cost of, or time required for, performance of any services under this Agreement, the Agreement shall be modified in writing accordingly. Any claim for adjustment under this section must be made in writing to the Commission within thirty (30) days from the date of receipt by the Consultant of the notification of change; provided, however, the Commission, if it determines the facts justify such action, may receive and consider and adjust any such claim asserted at any time prior to the date of final settlement of the Agreement. Nothing provided in this section shall excuse Consultant from diligently proceeding with the work so charged.

#### **15.2 Initiated by Consultant**

If the Consultant believes that a change in the scope of services is necessary and desirable to the furtherance of the interest of the project under this Agreement, the Consultant shall make a request, in writing, for the Commission to issue a Change Order. Such requests for Change Order shall include the proposed change in scope of services, as well as the proposed change in compensation and/or schedule associated with granting such a Change Order. The Commission shall, in response to such request for Change Order, utilize the same options as stated above.

## **SECTION SIXTEEN** **TERMINATION**

Either of the parties hereto may, by written notice to the other, terminate this Agreement in whole or in part upon thirty (30) days written notice either for convenience or default. Upon such termination, all briefs, reports, summaries, completed work and work in progress, and such other information and materials as may have been accumulated by the Consultant in performing this Agreement shall, in the manner to the extent determined by the Commission, become the property of and be delivered to the Commission. If the contract is terminated by the Consultant or by the Commission for cause, prior to its completion, Consultant shall reimburse the Commission for any travel costs associated with this contract and the Commission may retain as set-off for such expenses any funds owed to Consultant in the Commission's possession.

## **SECTION SEVENTEEN** **SEVERABLE PROVISIONS**

If any provision of this Agreement shall be deemed by a court of competent jurisdiction to be invalid, then such provision shall be deemed stricken from the agreement and the agreement shall be enforced according to its valid and subsisting terms and provisions.

## **SECTION EIGHTEEN** **GOVERNING LAW**

Venue of any action brought under this Agreement shall lie in the Territory of Guam exclusively. This Agreement shall be governed by and construed in accordance with the laws and court decisions of the Territory of Guam.

## **SECTION NINETEEN** **COMMISSION NOT LIABLE**

The Commission assumes no liability for any accident or injury that may occur to Consultant, his or her agents, dependents, or personal property while en route to or from this territory or during travel mandated by the terms of this Agreement.

## **SECTION TWENTY**



### **APPROVALS**

Any approvals required herein by the Commission shall mean approval by the Public Utilities Commission is required unless another person is designated by the Commission to issue particular or limited approvals on certain matters.

### **SECTION TWENTY-ONE CONFLICTS**

Consultant agrees to disclose to the Commission any possible conflict of interest that may arise in representing the Commission's interest, and obtain a written waiver from the Commission regarding its conflict. Should any possible conflict of interest arise, Consultant agrees not to disclose or otherwise use any matters learned from the Commission to the disadvantage of the Commission.

### **SECTION TWENTY-TWO INTEREST OF THE CONSULTANT**

Consultant covenants that he presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. Consultant further covenants that in the performance of this Agreement, no person having such interest shall be employed.

### **SECTION TWENTY-THREE GUAM TAX**

Consultant is responsible for payment of all applicable Guam Taxes.

### **SECTION TWENTY-FOUR NO WAIVER OF LEGAL RIGHTS**

No waiver of any breach of the Agreement shall be held to be a waiver of any other or subsequent breach, or of any right that the Commission may have for damages. Each party reserves the right to correct any error that may be discovered in any invoice that may have been paid to Consultant and to adjust the same to meet the requirements of the Agreement.

### **SECTION TWENTY-FIVE SUCCESSORS AND ASSIGNS**

Subject to the limitations on assignment and transfer herein contained, this Agreement shall be binding upon and inure to the benefit of the parties hereto, their respective successors and assigns.

**SECTION TWENTY-SIX**  
**BREACH OF CONTRACT TERMS**

Any violation or breach of terms of this contract on the part of the Consultant or his subcontractors may result in the suspension or termination of this contract or such other action that may be necessary to enforce the rights of the parties of this agreement. The duties and obligations imposed by this Agreement and the rights and remedies available hereunder shall be in addition to and not a limitation of any duties, obligations, rights and remedies otherwise imposed or available by law.

**SECTION TWENTY-SEVEN**  
**COVENANT AGAINST CONTINGENT FEES**

Consultant warrants that he has not employed or retained any company or person, other than a bona fide employee working solely for Consultant to solicit or secure this Agreement, and that he has not paid or agreed to pay any company or person, other than a bona fide employee working solely for Consultant, any fee, commission, percentage, brokerage fee, gifts or any other consideration, contingent upon or resulting from the award or making of this Agreement.

For breach or violation of this warranty, the Commission shall have the right to annul this Agreement without liability, or, in its discretion to deduct from the contract price of consideration or otherwise recover, the full amount of such fee, commission, percentage, brokerage fee, gift, or contingent fee.

**SECTION TWENTY-EIGHT**  
**INFORMATION TO BE FURNISHED TO CONSULTANT**

All information, data, reports, and records as are existing, available, and in the Commission's custody, and necessary for the carrying out of the services shall be furnished to Consultant without charge by the Commission, and the Commission shall cooperate with Consultant in every reasonable way during all phases of the project. Consultant hereby agrees to indemnify and hold the Commission harmless from any losses, damages, costs, claims, suits and judgments, expenses of any nature or kind, including consultant's fees, arising from any defects or failures attributable to Consultant's unreasonable or imprudent reliance on the aforementioned documents.

**SECTION TWENTY-NINE**  
**PROPRIETARY RIGHTS**

Consultant agrees that all Deliverables provided under this Engagement Agreement shall, as between Consultant and the Commission, be the property of the Commission. This excludes any models, software or other intellectual property licensed by Consultant from third parties (which licenses Consultant shall identify to the Commission and, if necessary, instruct the Commission as to how to obtain its own license to such materials); and also

excludes any Background Information of Consultant and improvements thereto made in the creation of the Deliverables unless such those improvements are specifically identified as Deliverables (in which case the improvement, but not the pre-existing Background Information, shall be the property of the Commission). To the extent necessary to provide the Commission with the full enjoyment of the Deliverables as contemplated in the work orders, Consultant shall provide the Commission with a perpetual, royalty-free non-exclusive license to the Background Information embedded in the Deliverables for the purpose of using them for the purposes contemplated in the work orders. Consultant warrants that none of the Deliverables will infringe or violate the intellectual property rights of any third party, or violate any agreement or confidentiality obligation by which Consultant may be bound. If any Deliverable becomes the subject of any claim, suit, or proceeding for infringement or other intellectual property right violation, the Consultant shall, at its sole expense and at its option defend, indemnify and hold the Commission harmless from and against such claim, suit or proceeding. Consultant shall control the defense of such action and may, at its discretion: 1) secure for the Commission the right to the continued use of the Deliverable, 2) replace the Deliverable with a substantially equivalent, non-infringing item, or 3) modify the Deliverable so that it is non-infringing. The foregoing are Consultants sole obligations regarding infringement.

“Background Information” means all tools (such as economic and statistical models, algorithms and methods that are relevant to analyzing energy markets) that are owned or controlled by Consultant on or before the Effective Date (as defined below), or developed or acquired by Consultant outside of the scope of this Engagement Agreement.

**SECTION THIRTY**  
**WARRANTY AGAINST EMPLOYMENT**  
**OF SEX OFFENDERS (PUBLIC LAW 28-98:2)**

Consultant warrants that no person providing services on behalf of Consultant has been convicted of a sex offense under the provisions of Chapter 25 of Title 9 GCA or an offense as defined in Article 2 of Chapter 28, Title 9 GCA, or an offense in another jurisdiction with, at a minimum, the same elements as such offenses, or who is listed on the Sex Offender Registry.

If any person providing services on behalf of Consultant is convicted of a sex offense under the provisions of Chapter 25 of Title 9 GCA or an offense as defined in Article 2 of Chapter 28, Title 9 GCA or an offense in another jurisdiction with, at a minimum, the same elements as such offenses, or who is listed on the Sex Offender Registry, that such person will immediately be removed from working at said agency and that the administrator of said agency be informed of such within twenty-four (24) hours of such conviction.

**SECTION THIRTY-ONE**  
**ENTIRE AGREEMENT**

This Agreement and exhibits or attachments hereto constitute the entire agreement between the parties, and no prior or contemporaneous written or oral promises,

representations or assurances shall be deemed to alter the provisions hereof. This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the retention of Consultant by the Commission and contains all of the covenants and agreements between the parties with respect to such retention in any manner whatsoever. Each party to this agreement acknowledges that no representation, inducements, promises or agreements, orally or otherwise, have been made by any party, or anyone acting on behalf of any party, which is not embodied herein, and that no other agreement, statement, or promise not contained in this Agreement shall be valid or binding.

**SECTION THIRTY-TWO**  
**NOTICES**

Notices to either party will be sent to:

Guam Public Utilities Commission  
Suite 207, GCIC Building  
414 W. Soledad Avenue  
Hagåtña, Guam 96910

Consultant:  
Kathy Kelly  
Vice President  
370 Main Street, Ste. 325  
Worcester, MA 01608

***[SIGNATURES CONTINUED ON NEXT PAGE]***

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day and year first above written.

**CONSULTANT:**

By: \_\_\_\_\_  
**Kathy Kelly**  
Title: Vice President

Date: \_\_\_\_\_

**PURCHASING AGENCY:  
PUBLIC UTILITIES COMMISSION**

By: \_\_\_\_\_  
**Jeffery C. Johnson, Chairman**

Date: \_\_\_\_\_

**ATTEST:**

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

**ATTEST:**

By: \_\_\_\_\_  
**Lourdes R. Palomo**  
Date: \_\_\_\_\_

**CERTIFIED FUNDS AVAILABLE:**

By: \_\_\_\_\_  
**Lourdes R. Palomo**  
**PUC CERTIFYING OFFICER**  
Date: \_\_\_\_\_

**CONCURRED:  
OFFICE OF THE GOVERNOR  
OF GUAM**

By: \_\_\_\_\_  
**HON. EDDIE BAZA CALVO**  
Governor of Guam

Date: \_\_\_\_\_

**APPROVED AS TO FORM:  
OFFICE OF THE ATTORNEY  
GENERAL OF GUAM**

By: \_\_\_\_\_  
**ELIZABETH BARRETT  
ANDERSON**  
Attorney General of Guam

Date: \_\_\_\_\_