



PORT OF GUAM

ATURIDAT / PUETTON GUAHAN

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Lourdes A. Leon Guerrero
Governor of Guam

Joshua F. Tenorio
Lieutenant Governor

August 26, 2021

Dr. Jeffrey C. Johnson

Chairman, Guam Public Utilities Commission

Suite 207 GCIC Building

414 West Soledad Avenue

Hagatna, Guam 96910



Hafa Adai Chairman Johnson:

Buenas! On behalf of the Port Authority of Guam (Port), I am writing to file PAG's petition humbly requesting the Public Utilities Commission of Guam to review and approve the contract award for the **Multi Step Invitation for Bid for the CCTV Surveillance System and Access Control System (ACS) Replacement Project and Preventive Maintenance Services MS-IFB-PAG-003-21** to California Pacific Technical Services, LLC dba CalPac.

This project is made possible through FEMA FY2018 Port Security Grant Program, U.S. Department of Transportation Maritime Administration, and Port Authority funds. The acquisition and installation of a new CCTV Surveillance System and upgrades to the Access Control System will enhance the security of the Port Authority of Guam and its facilities and shall be in compliance with 33CFR 105.

BACKGROUND:

On May 10, 2021, a Multi-Step Invitation for Bid (MS-IFB) No. IFB-PAG-003-21 was issued and published in the Guam Daily Post soliciting companies/firms to participate in the CCTV Surveillance System and Access Control System for the Port Authority of Guam. Nineteen (19) prospective bidders expressed their interest by registering online and downloading the IFB package from the Port's website. A pre-bid conference was held on May 18, 2021 at 10:00 a.m. at the Port's Board of Directors Conference Room followed by a site inspection. An additional site visit was conducted on May 19, 2021 for areas not covered in the initial site visit and a third site visit was requested and conducted on June 11, 2021. The deadline for all bid submittals was scheduled on June 30, 2021 at 4:00 p.m.

On the day of bid submittal, only one (1) company, California Pacific Technical Services, LLC dba CalPac submitted a bid packet which included Unpriced Technical Offer - Part A and the Priced Offer - Part B. The Unpriced Technical Offer was opened and reviewed by procurement officials on June 30, 2021. On July 1-9, 2021, the evaluation and scoring of the Unpriced Technical Offer was conducted by the Port's evaluation committee. On July 9, 2021, the CalPac presented a power point presentation of their plan to the evaluation committee. The committee then ranked and scored the Unpriced Technical Offer and the Presentation resulting in a total score of 80.7 points, placing the bidder in the category of "Acceptable". The California Pacific Technical Services, LLC dba CalPac was then informed of their score and ranking and invited to be present at the bid opening for the Priced Offer - Part B on July 13, 2021 at 10:00 a.m.

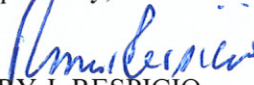
Present at the bid opening, was the only bidder California Pacific Technical Services, LLC dba CalPac. The bid amount submitted was **One Million Two Hundred Twenty-One, Four Hundred Eighteen and Zero Cents (\$1,221,418.00)**. The bid amount submitted is *inclusive* of the Optional Bid Items for CCTV surveillance system at Agat Marina and optional year(s) for preventive maintenance services. The results of the bid submittal are as follows:

Bidder	Price	Gov't Estimate	Variance	Remarks
CalPac Base Bid 1.1 to 6.1 - (Location: Port Compound/Admin. Bldg./Port Command Center with PM Services)	\$1,024,674.00	\$863,716.08 (MARAD - \$673,009.45; Port Security Grant Program - \$190,607.63)	(\$160,957.92)	Variance is due to: 1) infrastructure deficiencies, 2) PM Services that were not initially included in the grant awards, and 3) PAG budget amount being in 2018 dollars.
CalPac Optional Bid - (Location: Agat Marina with PM Services)	\$196,744.00	- 0 -	(\$196,744.00)	Market Research estimated cost at \$69,939.42 w/o PM Services.
Total with Optional Bid	\$1,221,418.00	\$863,716.08	(\$357,701.92)	Variance will be Port funded from Port Police Division's budget.

In view of the above and pursuant to 12 G.C.A. § 12004, and the PUC Contract Review Protocol (PAG DOCKET 09-01), the Port Authority of Guam humbly request a review and approval of the contract award to **California Pacific Technical Services, LLC dba CalPac for the Multi-Step Invitation for Bid IFB-PAG-003-21 CCTV Surveillance System and Access Control System (ACS) Replacement Project and Preventive Maintenance Services.**

We hope you find our request favorable. We look forward to working with the PUC Commissioners on any questions or information regarding this matter.

Respectfully,


RORY J. RESPICIO
General Manager

Encl: Copy of PAG Procurement file
cc: Attorney Fred Horecky
Legal Counsel - Guam PUC
Lou Palomo – PUC Secretary