

PORT OF GUAM

ATURIDAT I PUETTON GUAHAN

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August 25, 2021

Dr. Jeffrey C. JohnsonChairman, Guam Public Utilities Commission
Suite 207 GCIC Building
414 West Soledad Avenue
Hagatna, Guam 96910



Hafa Adai Chairman Johnson:

Buenas! On behalf of the Port Authority of Guam (PAG), I am writing to file PAG's petition humbly requesting the Public Utilities Commission of Guam to review and approve the Request for Proposal (RFP) procurement contract award to **WSP USA INC. for the Owner Agent Engineer (Technical Consulting Services), RFP-PAG-021-003.**

This project is funded by the Office of Local Defense Community Cooperation (OLDCC) (formerly known as Office of Economic Adjustment) via the Office of the Governor of Guam. The Port, in its continued effort to further modernize its infrastructure, wharves, facilities, equipment, and operations will require the services of an Owners Agent Engineer (Technical Consulting Services). As evidenced in the past, the OAE has provided professional and technical services that resulted in completed projects otherwise would not have been accomplished without its services and expertise.

BACKGROUND:

On, Wednesday, June 16, 2021 a Request for Proposal (RFP) was issued and advertised in the Guam Pacific Daily News soliciting for *Owner Agent Engineering Services (Technical Consulting Services)*, *RFP-PAG-021-003*. Eleven (11) individuals/firms registered and picked up RFP packets online through the Port's website. While only one (1) individual/firm submitted on or before the established deadline of July 7, 2021 at 4:00pm.

An evaluation committee was established on July 20, 2021 and completed their evaluation, ranking and scoring on July 23, 2021. WSP USA Inc., the only offeror was ranked number 1 and scored 489 out of a possible 500. A Notice of Intent was issued to WSP USA Inc. on July 26, 2021 requesting WSP USA Inc. to submit their 2021 rates and fee proposal.

WSP USA Inc. submitted their 2021 rates/fee proposal on July 29, 2021. The Port's cost negotiations team met on August 5, 2021 at 10:00am to review and discuss the WSP USA Inc. proposed rates. The cost negotiations committee also met with WSP USA Inc. on August 5, 2021 at 2:00pm to discuss the Task Order, Sub-Tasks, Deliverables, Invoices and Billings.

Both parties further agreed to the initial two (2) year contract term with three (3) additional one (1) year renewal options provided the term of the contract does not exceed five (5) years.

The Port's cost negotiations committee met again on Monday, August 16, 2021 at 10:00am to finalize the cost negotiations for this RFP. The cost negotiation committee made a final review of the WSP USA Inc. 2021 rates/fees proposal and after a cost comparison of the 2015, 2016 and 2020 rates, the committee found the rates are in line with the 3% (GDP) inflation rates. Therefore, the committee finds the 2021 WSP USA Inc. rates/fees fair and reasonable.

The current amount budgeted for this request for proposal is One Million Five Hundred Thousand Dollars and Zero Cents (\$1,500,000.00) funded by OLDCC and an additional One Hundred Thousand Dollars and Zero Cents (\$100,000.00) funded by Port local funds. **The total amount currently budgeted is One Million Six Hundred Thousand Dollars and Zero Cents (\$1,600,000.00)**.

On August 16, 2021 a Letter of Acceptance was issued summarizing all cost negotiations, rates and fees, and terms of the contract agreement. Both the Port and WSP USA Inc. have signed the Letter of Acceptance.

In view of the above and pursuant to 12 G.C.A. § 12004, and the PUC Contract Review Protocol (PAG DOCKET 09-01), the Port Authority of Guam humbly request a review and approval of the contract award to WSP USA INC. for the Owner Agent Engineer (Technical Consulting Services).

We hope you find our request favorable. We look forward to working with you, and the PUC's consultants on any questions or information regarding this matter.

Respectfully,

RORY J. RESPICIO General Manager

Encl: Copy of PAG Procurement file

cc: Attorney Fred Horecky

Legal Counsel - Guam PUC Lou Palomo – PUC Secretary



PORT AUTHORITY OF GUAM

Jose D. Leon Guerrero Commercial Port **PROCUREMENT and SUPPLY DIVISION**

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TRANSMITTAL FORM

Date:

September 2, 2021

TO:

Dr. Jeffrey C. Johnson

Chairman

GUAM PUBLIC UTILITIES COMMISSION

FROM:

Rory J. Respicio General Manager

SUBJECT:

Request for Proposal No.: RFP-PAG-021-003



Transmitted herewith are the following for your information:

- Original letter to Dr. Jeffery Johnson
- Hard copy documents
- 1 CD with complete files for PUC
- 1 CD with complete files for Attorney assigned to project

ORIGINAL

ACKNOWLEDGE RECEIPT:

NAME:		
DATE:		
TIME:		