



**PORT OF GUAM**

ATURIDAT I PUETTON GUAHAN

**Jose D. Leon Guerrero Commercial Port**

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**Lourdes A. Leon Guerrero**  
Governor of Guam

**Joshua F. Tenorio**  
Lieutenant Governor

June 8, 2022

**Dr. Jeffrey C. Johnson**

Chairman, Guam Public Utilities Commission

Suite 207 GCIC Building

414 West Soledad Avenue

Hagatna, Guam 96910



Hafa Adai Chairman Johnson:

***Buenas!*** On behalf of the Port Authority of Guam (PAG), I am writing to file PAG's petition humbly requesting the Public Utilities Commission of Guam to review and approve the Invitation for Bid (IFB) procurement contract award to **AIC International, Inc. for the Construction of the Agat Marina's Dock B. (Construction Project), IFB-PAG-CIP 022-004.**

This project is funded with Federal Funds and Port Local Funds which is in line with the Ports continued effort to further modernize its infrastructure, facilities and marina's. There is a great demand from private boat owners and chartered boat owners in the fishing and tour industry requesting for the replacement of Dock B and the additional boat slips. The addition of Dock B will also generate additional funding for the Port.

**BACKGROUND:**

On Friday, March 18, 2022, an Invitation for Bid (IFB) was issued and published in the Guam Daily Post. The IFB was to solicit qualified companies/firms to provide services for the Construction of the Agat Marina's Dock B. Thirteen (13) Companies registered and downloaded IFB packets from the port's website, while only two (2) company participated in the bid opening. The bid opening date for the above referenced bid was May 19, 2022 at 2:00pm, in the Port Authority Board of Directors Conference Room.

During the bid opening process, a review of the required documents for bidding was reviewed for all bids submitted. It was determined that the responsible and responsive bidder with the lowest price was AIC International, Inc., with a submitted bid amount of ***One Million Four Hundred Ninety-Four Thousand Seven Hundred Fifty Dollars and No Cents (\$1,494,750.00).***

As part of the procurement process, a Notice of Intent to Award was issued on June 7, 2022 requesting AIC International, Inc. to submit their Performance Bond and Labor and Material Bond within 10 days of receipt, covering 100% of the project cost.

Upon PUC approval of this award, a contract will be issued to AIC International, Inc. in the amount of One Million Four Hundred Ninety-Four Thousand, Seven Hundred Fifty Dollars and No Cents, (\$1,494,750.00), to perform the Construction of Agat Marina's Dock B for a period of performance of two hundred and forty-three (243) days from the issuance of the Notice to Proceed.

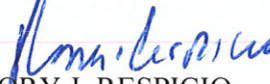


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In view of the above, and pursuant to PAG Docket 09-01 Contract Review Protocol, PAG hereby petitions the PUC to review and approve the contract award to AIC International, Inc. for Invitation for Bid No. IFB-PAG-CIP-022-004 Construction of the Agat Marina's Dock B.

We hope you find our request favorable. We look forward to working with you, and the PUC's ALJ and commissioners on any questions or information regarding this matter.

Respectfully,



RORY J. RESPICIO  
General Manager

Encl: Copy of PAG Procurement file

cc: Attorney Fred Horecky  
Legal Counsel - Guam PUC  
Lou Palomo – PUC Secretary



**PORT AUTHORITY OF GUAM**

Jose D. Leon Guerrero Commercial Port

**PROCUREMENT and SUPPLY DIVISION**

Tel: 477-5931 ext. 269, 454, 340, 369

Fax No. 472-1439

**TRANSMITTAL FORM****Date:** June 8, 2022**TO:** **DR. JEFFREY C. JOHNSON**  
Chairman  
Guam Public Utilities Commission**FROM:** **RORY J. RESPICIO**  
General Manager**SUBJECT:** Invitation For Bid No.: IFB-PAG-CIP-022-004 CONSTRUCTION OF AGAT MARINA'S DOCK B*Transmitted herewith are the following for your information:*

- 1 Letter with original signature – Letter of Petition to PUC
- 1 Hard Copy of IFB-PAG-CIP-022-004 and 1 CD of Audio files
- 1 CD with complete files for PUC
- 1 CD with complete files for ALJ

**P.U.C. COPY****ACKNOWLEDGE RECEIPT:****NAME:** \_\_\_\_\_**DATE:** \_\_\_\_\_**TIME:** \_\_\_\_\_