

1 **MARIANNE WOLOSCHUK, ESQ.**  
2 Interim Counsel  
3 Guam Waterworks Authority  
4 Gloria B. Nelson Public Service Building  
5 688 Route 15, Suite 304  
6 Mangilao, Guam 96913  
7 Telephone No: (671) 300-6848  
8 Email: [mwołoschuk@gpagwa.com](mailto:mwołoschuk@gpagwa.com)



6 **BEFORE THE GUAM PUBLIC UTILITIES COMMISSION**

8 IN THE MATTER OF:

8 **GWA DOCKET NO. 24-09**

9 **REQUEST BY THE GUAM**  
10 **WATERWORKS AUTHORITY TO**  
11 **AWARD CONTRACT FOR**  
12 **SUBMERSIBLE PUMPS AND**  
13 **MOTORS FOR DEEP WELLS**

9 **PETITION FOR GWA TO AWARD AN**  
10 **INDEFINITE QUANTITY CONTRACT**  
11 **FOR SUBMERSIBLE PUMPS AND**  
12 **MOTORS TO JMI EDISON AND**  
13 **FRONTIER SUPPLY INC.**

14 The GUAM WATERWORKS AUTHORITY (“GWA”), by and through its counsel of  
15 record, MARIANNE WOLOSCHUK, hereby files its Petition seeking PUC approval to award an  
16 Indefinite Quantity contract for submersible pumps and motors for GWA deep wells.

17 **I. BACKGROUND**

18 GWA currently has an existing multi-year contract with JMI-Edison, which was procured  
19 via Invitation for Bid (“IFB”) 2021-01. The initial three-year contract term will expire on May 5,  
20 2024. On November 15, 2023, GWA filed its Petition under Docket 24-02 seeking PUC approval  
21 to issue an IFB to maintain an adequate stock of submersible pumps and motors for GWA deep  
22 wells, ensuring critical inventory levels are consistently met. On November 30, 2023, PUC  
23 authorized the issuance of an IFB to procure submersible pumps and motors on an indefinite  
24 quantity contract basis to maintain a reliable water production system throughout the island by  
25 replenishing the inventory of submersible pumps and motors.  
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1 With the PUC approval of its petition, GWA issued an IFB 2024-04 seeking quotes from  
2 qualified bidders for deep well submersible pumps and motors. Eleven (11) interested bidders  
3 received bid packets. Only two (2) bidders, JMI-Edison and Frontier Supply, Inc., were  
4 responsive and responsible bidders meeting the requirements of IFB 2024-04. GWA has accepted  
5 bid proposals from JMI Edison for particular submersible pumps and motors manufactured by  
6 Franklin Electric USA, and the rest with Frontier Supplies Inc. manufactured by Wilo. GWA's  
7 review committee deemed the proposed offers fair and reasonable and recommended award to  
8 the lowest responsive bid cost per line item as submitted by both bidders. See Exhibit A-06 to A-  
9 07. The estimated total amount for bid is One Million Three Hundred Eighty-Four Thousand  
10 Three Hundred Fifty-Eight Dollars and Seventy-Nine cents (\$1,384,358.79).  
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## 13 II. REQUEST FOR APPROVAL


14 GWA now desires to award its supply contracts for the purchase of Submersible Pumps  
15 and Motors (GWA IFB 2024-04) to JMI-Edison and Frontier Supply, Inc. with the initial three-  
16 year contracts amounting to One Million Three Hundred Eighty-Four Thousand Three Hundred  
17 Fifty-Eight Dollars and Seventy-Nine cents (\$1,384,358.79) and an additional Nine Hundred  
18 Twenty-Two Thousand Nine Hundred Five Dollars and Eighty-Six Cents (\$922,905.86) for the  
19 possible two (2) one-year options resulting in Two Million Three Hundred Seven Thousand Two  
20 Hundred Sixty-Four Dollars and Sixty-Five Cents (\$2,307,264.65) for the total of five (5) years.  
21 The ten percent (10%) contingency over the five (5) year term is estimated at Two Hundred  
22 Thirty Thousand Seven Hundred Twenty-Six Dollars and Forty-Six Cents (\$230,726.46)  
23 increasing the total authorized funding to Two Million Five Hundred Thirty-Seven Thousand  
24 Nine Hundred Ninety-One Dollars and Eleven Cents (\$2,537,991.11).  
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1 In support of this Petition, approval of the respective procurement is anticipated by the  
2 CCU during its regular meeting on May 28, 2024, via GWA Resolution No. 19-FY2024. Said  
3 draft resolution and its supporting exhibits are attached as Exhibit A and are incorporated by  
4 reference as if fully set forth herein. GWA Resolution No. 19-FY2024 is forthcoming and shall  
5 be filed to the PUC for review and consideration once final and approved by the CCU.  
6

7 **III. CONCLUSION**

8 Based on the foregoing, GWA respectfully requests the PUC to allow GWA to award the  
9 above-mentioned contract relative to GWA IFB-2024-04 for an indefinite quantity of submersible  
10 pumps and motors for GWA deep wells as it is reasonable, prudent, and necessary.  
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12 **RESPECTFULLY SUBMITTED** this 7th day of May 2024.

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14 By:   
15 **MARIANNE WOŁOSCHUK**  
16 GWA Interim Counsel  
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**GWA RESOLUTION NO. 19 FY2024**

**RELATIVE TO APPROVAL OF INDEFINITE QUANTITY CONTRACTS WITH JMI-EDISON AND FRONTIER SUPPLY INC. FOR SUBMERSIBLE PUMPS AND MOTORS FOR GWA DEEP WELLS**

**WHEREAS**, under 12 G.C.A. § 14105, the Consolidated Commission on Utilities (“CCU”) has plenary authority over financial, contractual, and policy matters relative to the Guam Waterworks Authority (“GWA”); and

**WHEREAS**, the Guam Waterworks Authority (“GWA”) is a Guam Public Corporation established and existing under the laws of Guam; and

**WHEREAS**, GWA advertised an Invitation for Bid IFB 2024-04 soliciting cost quotation from experienced and responsive bidders to provide Deep Well Submersible Pumps and Motors and provide adequate stock replenishment when needed; and

**WHEREAS**, Deep Well Pumps and motors purchases are necessary to maintain its critical inventory of submersible pumps and motors to ensure the reliability of water production island wide; and

**WHEREAS**, there were two responsive and responsible bidder who met the Submersible Pumps and Motor requirements of IFB 2024-04; and

**WHEREAS**, GWA’s review committee determined that the offers of Submersible Pumps and Motors made by JMI-Edison and Frontier Supply, Inc. were fair and reasonable; and

**WHEREAS**, GWA accepted JMI-Edison’s bid proposals of indefinite quantity bid of certain submersible motors and pumps manufactured by Franklin Electric USA and Frontier Supplies Inc.’s bid proposal of indefinite quantity bid of certain submersible motors manufactured

1 by Wilo for an estimated total amount of One Million Three Hundred Eighty-Four Thousand Three  
2 Hundred Fifty-Eight Dollars and Seventy-Nine cents (\$1,384,358.79) [Exhibit A]; and

3  
4 **WHEREAS**, GWA management seeks CCU approval of the contract amount of One  
5 Million Three Hundred Eighty-Four Thousand Three Hundred Fifty-Eight Dollars and Seventy-  
6 Nine cents (\$1,384,358.79) for the purchase of Submersible Pumps and Motors for GWA Deep  
7 Wells for the initial three-year contract term, as well as an additional Nine Hundred Twenty-Two  
8 Thousand Nine Hundred Five Dollars and Eighty-Six Cents (\$922,905.86) for the possible two (2)  
9 one-years options to renew the contract to bring the five (5) year cost estimate to Two Million  
10 Three Hundred Seven Thousand Two Hundred Sixty-Four Dollars and Sixty-Five Cents  
11 (\$2,307,264.65); and

12  
13 **WHEREAS**, GWA management further seeks CCU approval of a ten percent (10%)  
14 contingency to the possible overall life of the contract (five-year term), of Two Hundred Thirty-  
15 Thousand Seven Hundred Twenty-Six Dollars and Forty-Six Cents (\$230,726.46) to bring the total  
16 authorized funding to Two Million Five Hundred Thirty-Seven Thousand Nine Hundred Ninety-  
17 One Dollars and Eleven Cents (\$2,537,991.11); and

18  
19 **WHEREAS**, the source of funding for the Submersible Pumps and Motors is Revenue or  
20 Internally Funded Capital Improvement Projects; and

21  
22 **NOW BE IT THEREFORE RESOLVED**; the Consolidated Commission on Utilities  
23 does hereby approve the following:

- 24
- 25 1. The recitals set forth above hereby constitute the findings of the CCU.
  - 26 2. The CCU finds that the terms of the bid proposals submitted by JMI-Edison and  
27 Frontier Supply Inc. are fair and reasonable.
  - 28 3. There was no indication of bad faith or fraud in any of the procurements  
29 contained herein.
  - 30 4. All of the procurement herein are in the best interest of the territory of Guam  
and Guam Water Works Authority.



- 1                   5. The CCU hereby authorizes GWA management to proceed in the purchase of  
2 pumps and motors for GWA Deep Wells in the amount of One Million Three  
3 Hundred Eighty-Four Thousand Three Hundred Fifty-Eight dollars and  
4 Seventy-Nine cents (\$ 1,384,358.79 ) for the initial three-year contract term as  
5 specified in the IFB 2024-04 Submersible Pumps and Motors (Indefinite  
6 Quantity Bid), and with a two (2) one year option to renew, subject to  
7 availability of funds and agreement between the parties.
- 8                   6. The CCU hereby further approves the funding total of One Million Three  
9 Hundred Eighty-Four Thousand Three Hundred Fifty-Eight dollars and  
10 Seventy-Nine cents (\$1,384,358.79) for the initial three-year contract, as well  
11 as an additional Nine Hundred Twenty-Two Thousand Nine Hundred Five  
12 Dollars and Eighty-Six Cents (\$922,905.86) for the possible two (2) one-year  
13 options to renew the contract.
- 14                   7. The CCU hereby further approves a ten percent (10%) contingency to the  
15 possible overall life of the contract (five-year term), of Two Hundred Thirty-  
16 Thousand Seven Hundred Twenty-Six Dollars and Forty-Six Cents  
17 (\$230,726.46) to bring the total authorized funding to Two Million Five  
18 Hundred Thirty-Seven Thousand Nine Hundred Ninety-One Dollars and  
19 Eleven Cents (\$2,537,991.11).
- 20                   8. GWA Management is hereby authorized to seek PUC approval with the  
21 Contracts given the total funding exceeds One Million Dollars (\$1,000,000.00)  
22 as required by Docket 00-04.

23  
24                   **RESOLVED**, that the Chairman certified, and the Board Secretary attests to the adoption  
25 of this Resolution.

26  
27                   **DULY AND REGULARLY ADOPTED**, this 28<sup>th</sup> day of May 2024.

28                   Certified by:

Attested by:

29  
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31                   \_\_\_\_\_  
32                   **JOSEPH T. DUENAS**  
                    Chairperson

\_\_\_\_\_  
**PEDRO ROY MARTINEZ**  
Secretary

**SECRETARY'S CERTIFICATE**

I, Pedro Roy Martinez, Board Secretary of the Consolidated Commission on Utilities as evidenced by my signature above do hereby certify as follows:

The foregoing is a full, true and accurate copy of the resolution duly adopted at a regular meeting by the members of the Guam Consolidated Commission on Utilities, duly and legally held at a place properly noticed and advertised at which meeting a quorum was present and the members who were present voted as follows:

AYES: \_\_\_\_\_  
NAYS: \_\_\_\_\_  
ABSENT: \_\_\_\_\_  
ABSTAIN: \_\_\_\_\_

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# EXHIBIT A

## GUAM WATERWORKS AUTHORITY

Gloria B. Nelson Public Service Building | 688 Route 15, Mangilao, Guam 96913  
P.O. Box 3010, Hagåtña, Guam 96932

Tel. No. (671) 300-6846/48 Fax No. (671) 648-3290

### MEMORANDUM

**TO:** General Manager  
**VIA:** Supply Management Administrator  
**FROM:** Evaluation Committee Members  
**SUBJECT:** Invitation to Bid No. GWA 2024-04 Submersible Pumps and Motors  
(Indefinite Quantity Bid)  
**REF:** Recommendation of Award  
**DATE:** April 16, 2024

**Bid Opening Date and Time:**

Date Opened: March 14, 2024

Time: 2:00 PM

**Bidders Register:**

- JMI-Edison
- Island Equipment
- Wang Brothers Holding
- CRW Trading
- Frontier Supply
- Indigo Piping
- J&A Enterprise
- Grundfos Pump
- MWITH Wolson Bonds
- Ferguson Enterprises
- Pacific Revolution Corp

**Bid Package Submitted In-Person**

- Frontier Supply
- JMI-Edison

**Evaluation Committee Members:**

- Ray Quintanilla, Water Operation Manager
- Ernie Villarin, Engineer
- Stephen Mondina, Buyer Supervisor II

**Evaluation Finding:**

On March 28, 2024 at 2:00 pm. An evaluation committee reviewed and determined both bidders JMI-Edison and Frontier Supply submitted a responsive bid, therefore the evaluation team hereby recommends to move forward with award to the lowest responsive bid cost per line item submitted by both bidders, furthermore, the committee members have decided to award the High Temperature Motors.



**Awarded to JMI-Edison:**

**HIGH TEMPERATURE MOTORS:**

TEM NO.	DESCRIPTION	EST QTY PER ORDER	UNIT COST	EXTENSION
2.1 A	Submersible Motor 10 HP	1	\$2,388.01	\$2,388.01
2.1 C	Submersible Motor 30 HP	1	\$4,413.23	\$4,413.23
2.1 F	Submersible Motor 60 HP	3	\$5,834.88	\$17,504.64
			Total Cost	\$24,305.88

MFG: Franklin Electric USA  
 BRAND: Franklin Electric USA  
 PLACE OF ORIGIN: USA  
 DATE OF DELIVERY: As Specified

**Awarded to Frontier Supply Bid:**

ITEM NO.	DESCRIPTION	EST QTY PER ORDER	UNIT COST	EXTENSION
2.1 B	Submersible Motor 20 HP	2	\$2,646.00	\$5,292.00
2.1 D	Submersible Motor 40 HP	3	\$4,109.00	\$12,327.00
2.1 E	Submersible Motor 50 HP	3	\$5,815.25	\$17,445.75
2.1 G	Submersible Motor 75 HP	3	\$6,628.13	\$19,884.39
2.1 H	Submersible Motor 100 HP	4	\$9,884.79	\$39,539.16
2.1 I	Submersible Motor 125 HP	2	\$8,194.81	\$16,389.62
2.1 J	Submersible Motor 150 HP	3	\$8,797.69	\$26,393.07
			Total Cost	\$137,270.00

MFG: Wilo  
 BRAND: Wilo  
 PLACE OF ORIGIN: Turkey  
 DATE OF DELIVERY: Meeting Bid Requirements

**Awarded to JMI:**

**Submersible Pumps:**

ITEM NO.	DESCRIPTION	EST QTY PER ORDER	UNIT COST	EXTENSION
3.1 A	SUBMERSIBLE PUMP 70SR7, 6" X 8 STAGE	1	\$1,227.74	\$1,227.74
3.1 B	SUBMERSIBLE PUMP 70SR15, 6" X 15 STAGE	1	\$1,680.13	\$1,680.13
3.1 C	SUBMERSIBLE PUMP 150SR30, 6" X 14 STAGE	1	\$1,765.57	\$1,765.57
3.1 D	SUBMERSIBLE PUMP 150SR40, 6" X 19 STAGE	1	\$2,182.46	\$2,182.46
3.1 E	SUBMERSIBLE PUMP 175SR20, 6" X 8 STAGE	1	\$2,138.85	\$2,138.85

ITEM NO.	DESCRIPTION	EST QTY PER ORDER	UNIT COST	EXTENSION
3.1 F	SUBMERSIBLE PUMP 175SR25, 6" X 10 STAGE	2	\$2,426.73	\$4,853.46
3.1 G	SUBMERSIBLE PUMP 175SR30, 6" X 12 STAGE	1	\$2,778.84	\$2,778.84
3.1 H	SUBMERSIBLE PUMP 175SR40, 6" X 14 STAGE	10	\$3,009.38	\$30,093.80
3.1 I	SUBMERSIBLE PUMP 175SR40, 6" X 16 STAGE	3	\$3,282.95	\$9,848.85
3.1 J	SUBMERSIBLE PUMP 175SR50, 6" X 18 STAGE	1	\$3,602.65	\$3,602.65
3.1 K	SUBMERSIBLE PUMP 250SR25, 6" X 9 STAGES	1	\$1,920.15	\$1,920.15
3.1 L	SUBMERSIBLE PUMP 250SR30, 6" X 10 STAGES	1	\$1,981.83	\$1,981.83
3.1 M	SUBMERSIBLE PUMP 250SR40, 6" X 12 STAGES	3	\$2,254.76	\$6,764.28
3.1 N	SUBMERSIBLE PUMP 250SR40, 6" X 14 STAGES	4	\$2,678.20	\$10,712.80
3.1 O	SUBMERSIBLE PUMP 250SR50, 6" X 15 STAGES	10	\$2,664.19	\$26,641.90
3.1 P	SUBMERSIBLE PUMP 250SR50, 6" X 18 STAGES	2	\$3,307.92	\$6,615.84
3.1 Q	SUBMERSIBLE PUMP 250SR60, 6" X 20 STAGES	3	\$3,590.82	\$10,772.46
3.1 R	SUBMERSIBLE PUMP 325SR25, 6" X 7 STAGES	1	\$1,880.90	\$1,880.90
3.1 S	SUBMERSIBLE PUMP 325SR40, 6" X 9 STAGES	2	\$2,193.72	\$4,387.44
3.1 T	SUBMERSIBLE PUMP 325SR40, 6" X 11 STAGES	1	\$2,602.51	\$2,602.51
3.1 U	SUBMERSIBLE PUMP 325SR50, 6" X 13 STAGES	13	\$2,909.34	\$37,821.42
3.1 V	SUBMERSIBLE PUMP 325SR60, 6" X 18 STAGES	2	\$3,727.32	\$7,454.64
3.1 W	SUBMERSIBLE PUMP 325SR75, 6" X 21 STAGES	1	\$5,612.65	\$5,612.65
3.1 X	SUBMERSIBLE PUMP 400SR50, 8" X 7 STAGES	1	\$3,965.41	\$3,965.41
3.1 Y	SUBMERSIBLE PUMP 400SR75, 8" X 10 STAGES	2	\$5,227.29	\$10,454.58
3.1 Z	SUBMERSIBLE PUMP 400SR100, 8" X 13 STAGES	3	\$5,925.22	\$17,775.66
3.1 AA	SUBMERSIBLE PUMP 475SR100, 8" X 11 STAGES	3	\$5,933.95	\$17,801.85
3.1 AB	SUBMERSIBLE PUMP 475SR125, 8" X 14 STAGES	2	\$6,773.97	\$13,547.94
3.1 AC	SUBMERSIBLE PUMP 625S-1500, 8" x 7A STAGES	2	\$10,889.17	\$21,778.34
3.1 AD	SUBMERSIBLE PUMP 625S-1500, 8" x 7 STAGES	2	\$10,889.17	\$21,778.34
3.1 AE	SUBMERSIBLE PUMP 800S-1000, 8" x 4A STAGES	1	\$7,433.76	\$7,433.76
			Total Cost	\$299,877.05

MFG: 3.1A to 3.1A Franklin Electric USA  
 BRAND: 3.1A to 3.1A Franklin Electric USA  
 PLACE OF ORIGIN: USA  
 DATE OF DELIVERY: As Specified

**Grand Total for all pumps and motors**

**\$461,452.93**

**Cost Analysis:**

Base on the Estimated Qty specified on the bid	
3 Year Contract Term	\$1,384,358.79
2 Year Options	<u>\$922,905.86<sup>1</sup></u>
<b>5 Years Grand Total (estimated)</b>	<b>\$2,307,264.65</b>

**Contract Term:**

GWA and the lowest responsible bidder may enter into a contract (which may be in the form of a Purchase Order) on terms acceptable to GWA which shall commence upon vendor's acknowledged receipt of a Notice to Proceed from GWA. The initial term of the contract is three (3) years, with option to renew for additional two (2) years, one (1) year terms. Subject to the availability of funds.

**End of Evaluation.**

\_\_\_\_\_  
Stephan Mondina, Buyer II Supervisor II

**Concurred and accepted by the committee members:**

\_\_\_\_\_  
Ray Quintanilla, Operations & Maintenance Mgr.

\_\_\_\_\_  
Ernesto Villarín, Senior Engineer, PE

\_\_\_\_\_  
Stephan Mondina, Buyer II Supervisor

In consideration of the foregoing, please indicate your approval of this recommendation by your signature below.

CONCURRED       NONCONCUR

\_\_\_\_\_  
VINCENT ED GUERRERO, SUPPLY MANAGEMENT ADMINISTRATOR

APPROVED       DISAPPROVED

\_\_\_\_\_  
MIGUEL C. BORDALLO, P.E. GENERAL MANAGER

*CB*

cc: Procurement File

<sup>1</sup> Subject to price escalation