

**BEFORE THE GUAM PUBLIC UTILITIES COMMISSION**

**PETITION TO APPROVE CONTRACT )  
FOR SUBMERSIBLE PUMPS AND )  
MOTORS, AND CABLES AND )  
AND SPLICING GELS FOR ISLAND- )  
WIDE GWA DEEP WELLS TO )  
JMI-EDISON BY GUAM )  
WATERWORKS AUTHORITY )**  
\_\_\_\_\_)

**GWA DOCKET 25-04  
ALJ'S REQUEST FOR  
INFORMATION**

The Administrative Law Judge of the Guam Public Utilities Commission assigned to this matter (the "ALJ") hereby requests the following information related to the Guam Waterworks Authority's ("GWA") January 4, 2025 Petition to Approve Contract to JMI-EDISON for Submersible Pumps and Motors, and Cables and Splicing Gels for GWA Deep Wells Island-Wide ("Petition").

1. What is the status of GWA IFB 2024-04?
2. Is GWA IFB 2024-04 identical to GWA IFB 2024-19? If they are not identical, how are they different? Does GWA IFB 2024-19 include additional bid items?
3. If so, what are the additional bid items? And please describe their purposes.
4. If possible, please compare the new costs for these bid items versus the current cost (what GWA presently pays for this inventory).
5. What is the funding source for the contract?

Please submit a response by no later than 5:00PM, Wednesday, January 22, 2025.

Dated this 17<sup>th</sup> day of January, 2025.



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**JOEPHET R. ALCANTARA  
Administrative Law Judge**

Price Comparison between JMI & Frontier Bid Submissions for IFB 2024-04 Submersible Pumps & Motors

LOW TEMPERATURE

			IFB 2024-04								
			JMI				FRONTIER				
Motor Size HP	WH Item No	Bid Item No	IFB 2021-01 Current PRICE	Bid Price	Cost Diff from Current Price	Percentage % from Current Price	Brand Name	Bid Price	Cost Diff from Current Price	Percentage % from Current Price	Brand Name
10	16504	1.1A	2,631.77	1,500.46	-\$1,131.31	-42.99%	Franklin Electric	2,894.06	\$262.29	9.97%	Wilo
20	1855	1.1B	3,303.51	2,066.77	-\$1,236.74	-37.44%	Franklin Electric	2,646.00	-\$657.51	-19.90%	Wilo
30	1169	1.1C	4,097.10	2,735.90	-\$1,361.20	-33.22%	Franklin Electric	4,801.13	\$704.03	17.18%	Wilo
40	1396	1.1D	4,654.56	3,234.65	-\$1,419.91	-30.51%	Franklin Electric	4,109.00	-\$545.56	-11.72%	Wilo
50	1468	1.1E	6,107.44	4,092.35	-\$2,015.09	-32.99%	Franklin Electric	5,815.25	-\$292.19	-4.78%	Wilo
60	1581	1.1F	6,970.48	4,849.59	-\$2,120.89	-30.43%	Franklin Electric	5,999.00	-\$971.48	-13.94%	Wilo
75	1986	1.1G	12,644.49	7,919.09	-\$4,725.40	-37.37%	Franklin Electric	6,628.13	-\$6,016.36	-47.58%	Wilo
100	1951	1.1H	14,645.68	9,753.15	-\$4,892.53	-33.41%	Franklin Electric	9,884.79	-\$4,760.89	-32.51%	Wilo
125	1193	1.1I	18,889.95	12,343.83	-\$6,546.12	-34.65%	Franklin Electric	8,194.81	-\$10,695.14	-56.62%	Wilo
150	2081	1.1J	23,480.20	14,823.55	-\$8,656.65	-36.87%	Franklin Electric	8,797.69	-\$14,682.51	-62.53%	Wilo

IFB 2024-04  
HIGH TEMPERATURE

			IFB 2024-04			
			JMI		FRONTIER	FRONTIER
Motor Size HP	WH Item No	Bid Item No	Bid Price	Brand Name	Bid Price	Brand Name
10	16504	2.1A	2,388.01	Franklin Electric	2,896.43	Wilo
20	1855	2.1B	3,051.36	Franklin Electric	2,646.00	Wilo
30	1169	2.1C	4,413.23	Franklin Electric	4,805.59	Wilo
40	1396	2.1D	5,164.09	Franklin Electric	4,109.00	Wilo
50	1468	2.1E	5,834.88	Franklin Electric	5,815.25	Wilo
60	1581	2.1F	5,834.88	Franklin Electric	5,994.80	Wilo
75	1986	2.1G	12,613.51	Franklin Electric	6,628.13	Wilo
100	1951	2.1H	15,165.96	Franklin Electric	9,884.79	Wilo
125	1193	2.1I	18,097.46	Franklin Electric	8,194.81	Wilo
150	2081	2.1J	19,984.37	Franklin Electric	8,797.69	Wilo

IFB 2024-04

Pump Size	WH Item No	Bid Item No	IFB 2021-01 Current PRICE	JMI				FRONTIER			
				Bid Price	Cost Diff from Current Price	Percentage % from Current Price	Brand Name	Bid Price	Cost Diff from Current Price	Percentage % from Current Price	Brand Name
SUBMERSIBLE PUMP 70SR7, 6" X 8 STAGE		3.1A	1,225.34	1,227.74	2.40	0.20%	Franklin Electric	3,543.56	2,318.22	189.19%	Wilo
SUBMERSIBLE PUMP 70SR15, 6" X 15 STAGE		3.1B	1,676.62	1,680.13	3.51	0.21%	Franklin Electric	3,176.83	1,500.21	89.48%	Wilo
SUBMERSIBLE PUMP 150SR30, 6" X 14 STAGE	75361	3.1C	1,762.07	1,765.57	3.50	0.20%	Franklin Electric	4,633.22	2,871.15	162.94%	Wilo
SUBMERSIBLE PUMP 150SR40, 6" X 19 STAGE	75344	3.1D	2,178.02	2,182.46	4.44	0.20%	Franklin Electric	5,411.00	3,232.98	148.44%	Wilo
SUBMERSIBLE PUMP 175SR20, 6" X 8 STAGE	75379	3.1E	2,134.50	2,138.85	4.35	0.20%	Franklin Electric	5,036.97	2,902.47	135.98%	Wilo
SUBMERSIBLE PUMP 175SR25, 6" X 10 STAGE	85340	3.1F	2,421.67	2,426.73	5.06	0.21%	Franklin Electric	5,082.78	2,661.11	109.89%	Wilo
SUBMERSIBLE PUMP 175SR30, 6" X 12 STAGE	75408	3.1G	2,773.03	2,778.84	5.81	0.21%	Franklin Electric	5,082.78	2,309.75	83.29%	Wilo
SUBMERSIBLE PUMP 175SR40, 6" X 14 STAGE	60273	3.1H	3,002.98	3,009.38	6.40	0.21%	Franklin Electric	7,324.26	4,321.28	143.90%	Wilo
SUBMERSIBLE PUMP 175SR40, 6" X 16 STAGE	60273	3.1I	3,275.91	3,282.95	7.04	0.21%	Franklin Electric	5,557.22	2,281.31	69.64%	Wilo
SUBMERSIBLE PUMP 175SR50, 6" X 18 STAGE	60468	3.1J	3,594.99	3,602.65	7.66	0.21%	Franklin Electric	7,785.63	4,190.64	116.57%	Wilo
SUBMERSIBLE PUMP 250SR25, 6" X 9 STAGES	75352	3.1K	1,916.43	1,920.15	3.72	0.19%	Franklin Electric	5,724.91	3,808.48	198.73%	Wilo
SUBMERSIBLE PUMP 250SR30, 6" X 10 STAGES	75328	3.1L	1,977.88	1,981.83	3.95	0.20%	Franklin Electric	4,812.11	2,834.23	143.30%	Wilo
SUBMERSIBLE PUMP 250SR40, 6" X 12 STAGES	61321	3.1M	2,250.19	2,254.76	4.57	0.20%	Franklin Electric	5,082.82	2,832.63	125.88%	Wilo
SUBMERSIBLE PUMP 250SR40, 6" X 14 STAGES	60425	3.1N	2,672.66	2,678.20	5.54	0.21%	Franklin Electric	7,324.26	4,651.60	174.04%	Wilo
SUBMERSIBLE PUMP 250SR50, 6" X 15 STAGES	60265	3.1O	2,658.70	2,664.19	5.49	0.21%	Franklin Electric	7,643.22	4,984.52	187.48%	Wilo
SUBMERSIBLE PUMP 250SR50, 6" X 18 STAGES	60249	3.1P	3,300.98	3,307.92	6.94	0.21%	Franklin Electric	5,979.17	2,678.19	81.13%	Wilo
SUBMERSIBLE PUMP 250SR60, 6" X 20 STAGES	63087	3.1Q	3,583.22	3,590.82	7.60	0.21%	Franklin Electric	9,310.47	5,727.25	159.84%	Wilo
SUBMERSIBLE PUMP 325SR25, 6" X 7 STAGES	63095	3.1R	1,877.27	1,880.90	3.63	0.19%	Franklin Electric	4,176.67	2,299.40	122.49%	Wilo
SUBMERSIBLE PUMP 325SR40, 6" X 9 STAGES	63108	3.1S	2,189.38	2,193.72	4.34	0.20%	Franklin Electric	7,824.68	5,635.30	257.39%	Wilo
SUBMERSIBLE PUMP 325SR40, 6" X 11 ST AGES	63116	3.1T	2,597.24	2,602.51	5.27	0.20%	Franklin Electric	7,263.51	4,666.27	179.66%	Wilo
SUBMERSIBLE PUMP 325SR50, 6" X 13 STAGES	60433	3.1U	2,903.32	2,909.34	6.02	0.21%	Franklin Electric	7,431.12	4,527.80	155.95%	Wilo
SUBMERSIBLE PUMP 325SR60, 6" X 18 STAGES	60839	3.1V	3,719.50	3,727.32	7.82	0.21%	Franklin Electric	8,859.20	5,139.70	138.18%	Wilo
SUBMERSIBLE PUMP 325SR75, 6" X 21 STAGES	75387	3.1W	5,612.65	5,612.65	0.00	0.00%	Franklin Electric	9,665.06	4,052.41	72.20%	Wilo
SUBMERSIBLE PUMP 400SR50, 8" X 7 STAGES	75395/86086	3.1X	3,957.16	3,965.41	8.25	0.21%	Franklin Electric	7,054.44	3,097.28	78.27%	Wilo
SUBMERSIBLE PUMP 400SR75, 8" X 10 STAGES	63141	3.1Y	5,216.12	5,227.29	11.17	0.21%	Franklin Electric	11,953.51	6,737.39	129.16%	Wilo
SUBMERSIBLE PUMP 400SR100, 8" X 13 STAGES	60476	3.1Z	5,912.44	5,925.22	12.78	0.22%	Franklin Electric	13,365.72	7,453.28	126.06%	Wilo
SUBMERSIBLE PUMP 475SR100, 8" X 11 STAGES	60847	3.1AA	5,921.15	5,933.95	12.80	0.22%	Franklin Electric	9,768.11	3,846.96	64.97%	Wilo
SUBMERSIBLE PUMP 475SR125, 8" X 14 STAGES	63183	3.1AB	6,759.29	6,773.97	14.68	0.22%	Franklin Electric	10,593.33	3,834.04	56.72%	Wilo
SUBMERSIBLE PUMP 625S-1500, 8" x 7A STAGES	60290	3.1AC	10,889.17	10,889.17	0.00	0.00%	Grundfos	11,128.83	239.66	2.20%	Wilo
SUBMERSIBLE PUMP 625S-1500, 8" x 7 STAGES	60281	3.1AD	10,889.17	10,889.17	0.00	0.00%	Grundfos	14,065.33	3,176.16	29.17%	Wilo
SUBMERSIBLE PUMP 800S-1000, 8" x 4A STAGES	60450	3.1AE	6,789.63	7,433.76	644.13	9.49%	Grundfos	10,105.67	3,316.04	48.84%	Wilo



## GUAM WATERWORKS AUTHORITY

Gloria B. Nelson Public Service Building | 688 Route 15, Mangilao, Guam 96913  
P.O. Box 3010, Hagatna, Guam 96932  
Tel. No. (671) 300-6846/48 Fax No. (671) 648-3290

### REVIEW FORM

This IFB 2024-04 for Submersible Pumps & Motors will be acquired by means of competitive bid process through GWA Procurement Office. Below are the following divisions who concurred and agree to proceed.

Ray Quintanilla, # 687

Requested by:

Ray Quintanilla  
Print/sign

Date: 11/29/2023

#### Concurred By:

Supply Management Admin:

Vince Guerrero  
Print/sign

Date: 11/30/23

General Counsel:

\_\_\_\_\_  
Print/sign

Date: \_\_\_\_\_

Review by Budget:

Yvonne M. Cruz  
Print/sign

Date: 11/30/2023

IFCIP - Job to be Established  
GL Account Number or CIP Funds

NOTE: Estimated cost annually: \$ 700,000